

Investment Requirements

March 2010
€400 million to invest

Countries or Regions	Lot size (€m)	Requirements	Contacts
France / Belgium	20 to 60	OFFICE or RETAIL (retail warehouse or shopping centre), secure income, good quality construction, prime locations	BK, MB, TB
	20 to 30	LOGISTIC, secure income, preferably Paris-Lyon-Marseille axis in France	BK, MB, TB
	10 to 20	OFFICE, multi-let and potentially mixed use, 7%+	BK, MB, TB
UK	15 to 60	ALL SECTORS : Institutional assets with quality income.	CL
	10 to 40	OFFICE : Multi-let, London West End & Fringe SE London INDUSTRIAL : multi-let estate or single let in SE/ London	HFF
	10+	ALL SECTORS : Core plus strong location with opportunities to re-position the asset	PL
	1 to 5	ALL SECTORS : Strategic Land, Development opportunities	PC, JW
	20+	STUDENT ACCOMODATION : Focus on central London	PC, JW
The Netherlands	20 to 60	OFFICE or RETAIL (retail warehouse or shopping centre), secure income, good quality construction, prime locations	GL
Germany	10 to 20	OFFICE, multi-let and potentially mixed use, 7%+	BK, TB
	10 to 50	RETAIL : shopping centres, retail parks, retail warehouses, department store, inner city retail preferred in West Germany	BK, TB
The Nordics	20 to 60	OFFICE or RETAIL (retail warehouse or shopping centre), secure income, good quality construction, prime locations	HB, PB
	10 to 20	OFFICE, multi-let and potentially mixed use	HB, PB
Italy	20 to 60	OFFICE or RETAIL (retail warehouse or shopping centre), secure income, good quality construction, prime locations	SR,DS
	20 to 30	LOGISTIC, secure income	SR, DS
Spain	20 to 60	OFFICE (Madrid or Barcelona) or RETAIL (retail warehouse or shopping centre), secure income, good quality construction, prime locations	IJ

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